

Keys to Pre-Licensing Self-Study and Dohrn SimX

NOTICE: In order for a candidate to become a licensed insurance producer, they **must PASS both 1) pre-licensing (through Dohrn) and 2) the State Exam (Person Vue).**

To FINISH pre-licensing.

1. a candidate must complete 7.5 hours of classroom instruction and
2. then complete 12.5 hours of self-study

The self-study portion of the course is completed AND A COMPLETION LETTER IS ISSUED FOR THE COURSE when the student achieves a passing score through DOHRN SimX (Available online at DOHRNONLINE.COM).

TO RECEIVE A COMPLETION LETTER, YOU MUST PASS A FULL NON-SUPERVISED EXAM WITH BOTH A MINIMUM SCORE OF 70% ON THE GENERAL PORTION AND A MINIMUM SCORE OF 70% ON THE LAW PORTION OF THE SAME FULL EXAM.

To sit and take the state exam with Pearson Vue, a candidate must complete a non-supervised, at home exam through SimX to earn a COMPLETION LETTER. If both parts are not passed, there will be no completion letter rendered and the candidate must retake the exam again to pass. There is no limit on the attempts a student has to pass the full exam.

The Completion Letter, which will be emailed immediately on passing (and is available on the “my Scorecard” feature of SimX) then **must be printed out and taken to Pearson Vue for the scheduled exam appointment.** You CANNOT sit for a State Exam appointment without a printed completion letter in hand.

Please note: no student will earn a completion letter simply by passing ten question quizzes, a FULL NON-SUPERVISED EXAM must be passed as stated above.

SUGGESTED STUDY SCHEDULE

- Take a Full simulated Exam without a book or any other materials as soon as possible AFTER class (night of class preferred since information is new and fresh)
- DO NOT WORRY ABOUT A LOW EXAM SCORE – this is simply just to realize what you have retained from class and what your weakest areas may be.
- Review Exam Score for EACH section of the test and review missed questions with the correct answers. WARNING: Do NOT memorize questions. Although our questions are worded and structured like past state exams, there is no possible way to know what actual questions are worded on the state exam.
- If desired, focus on explanation of why a question was wrong and even hand write it to reinforce and create your own study guide based on weakest concept.

AFTER YOU TAKE YOUR FIRST FULL EXAM:

- Identify the weakest areas. It is most likely the policy types sections is the weakest. INITIALLY, do not worry about Policy Types sections. First, focus on the sections that have the MOST WIEGHT on your state exam:
- The most valuable part of taking the full non-supervised exam is spending time analyzing your missed questions to determine your reason for an incorrect response.
- Life & Acc and Health – Policy Provisions are near 40% of your Part I state exam.
- Property & Casualty – Both the Terms and Provisions is 50% of your Part I State Exam.
- Do NOT neglect the law, make sure you allocate and spend time on Part II of your exam as well.

THEN WORK ON IMPORTANT AREAS THROUGH SUBJECT AREA QUIZZES

- Initially, use your book or supplement guide to help understand the concepts, remember our exams are not timed, so it is best to take time to look things up if needed
- Do multiple SUBJECT AREA quizzes until you have roughly attained 70% or better
- THEN RETAKE THE FULL SIMULATED EXAM.
- Because the Subject Area quizzes are composites of the material, if you are earning 70% on the topic areas, you should be at around 70% overall and **that will lead you to EARN YOUR COMPLETION LETTER**

IT IS IMPORTANT TO REMEMBER:

- A 70% on both Parts of a Full Exam gets you a letter, but you are not yet prepared
- Continue to do subject area quizzes and then full exams to build your competency. It is highly recommend that you complete at least 6-8 Full Non-Supervised Exams, with scores on the last two achieving the targets listed on the next page for each line. This is the best indicator of success on the state exam.

GOALS:

- Strive to hit in the 80-85% two to three consecutive times without any materials, this shows that you have retained enough information to comfortably pass your state exam. If you are not quite there yet, continue to do Subject Area Quizzes and Full Exams in the same alternating fashion until you reach the bench mark
- Take State Exam within 5-7 days (one line) or 7-14 days (two lines) of your first class date. It is important the material remain fresh in your mind and you remain focused on the objective:
GETTING LICENSED AND MAKING \$\$\$\$\$
- Pass your State Exam and enjoy the start of a great career.

**RECOMMENDED SUCCESS STUDY TARGETS BY
INSURANCE LINE, TOPIC AND EXAM PART
FOR FULL NON-SUPERVISED DOHRN SIMX EXAMS**

<u>LIFE</u>		<u>ACCIDENT & HEALTH</u>	
<u>SECTION TOPIC</u>	<u>TARGET SCORE</u>	<u>SECTION TOPIC</u>	<u>TARGET SCORE</u>
<u>PART ONE – GENERAL – 50 Q</u>	<u>82%+</u>	<u>PART ONE – GENERAL – 50 Q</u>	<u>83%+</u>
I: Types of Policies and Coverages 12Q	75% +	I: Types of Policies 14Q	75%+
II: Policy Riders, Provisions, Options and Exclusions 18Q	90%+	II: Policy Provisions, Clauses and Riders 20Q	90%+
III: Completing the Application, Underwriting and Delivering the Policy 12Q	90%+	III: Social Insurance 3Q	70%+
IV: Taxes, Retirement and Other Insurance Concepts 8Q	70%+	IV: Other Insurance Concepts 4Q	70%+
		V: Field Underwriting Procedures 9Q	90%+
<u>PART TWO: IL INS. LAW– 31Q</u>	<u>83%+</u>	<u>PART TWO: IL INS. LAW– 39Q</u>	<u>82%+</u>
I: Illinois Statutes and Regulations Common to All Lines 22Q	90%+	I: Illinois Statutes and Regulations Common to All Lines 22Q	90%+
II: Illinois Statutes and Regulations Pertaining to Life Insurance 9Q	70%+	II: Illinois Statutes and Regulations Pertaining to Acc. & Health Only 14Q	75%+
		III: Illinois Statutes and Regulations Pertaining to Managed Care 3Q	70%+
<u>PROPERTY</u>		<u>CASUALTY</u>	
<u>SECTION TOPIC</u>	<u>TARGET SCORE</u>	<u>SECTION TOPIC</u>	<u>TARGET SCORE</u>
<u>PART ONE – GENERAL – 50 Q</u>	<u>82%+</u>	<u>PART ONE – GENERAL – 50 Q</u>	<u>82%+</u>
I: Types of Policies 25Q	75%+	I: Types of Policies 25Q	75%+
II: Insurance Terms and Related Concepts 14Q	90%+	II: Insurance Terms and Related Concepts 14Q	90%+
III: Policy Provisions and Contract Law 11Q	90%+	III: Policy Provisions and Contract Law 11Q	90%+
<u>PART TWO: IL INS. LAW– 30Q</u>	<u>83%+</u>	<u>PART TWO: IL INS. LAW– 37Q</u>	<u>84%+</u>
I: Illinois Statutes and Regulations Common to All Lines 22Q	90%+	I: Illinois Statutes and Regulations Common to All Lines 22Q	90%+
II: Illinois Statutes and Regulations Pertaining to Property and Casualty Insurance 5Q	70%+	II: Illinois Statutes and Regulations Pertaining to Property and Casualty Insurance 5Q	70%+
III: Illinois Statutes and Regulations Pertaining to Property Insurance Only 3Q	70%+	III: Illinois Statutes and Regulations Pertaining to Casualty Insurance Only 10Q	70%+

ACHIEVING THE TARGETS (OR HIGHER) INDICATED
ON THE PREVIOUS PAGE

- BY TYPE OF INSURANCE
- BY EXAM PART
- BY TOPIC AREA

VIRTUALLY ASSURE THAT YOU WILL BE SUCCESSFUL
ON YOUR STATE LICENSING EXAM.

DOHRN INSURANCE TRAINING HIGHLY
RECOMMENDS THAT OUR LICENSING CANDIDATES
SPEND ADEQUATE TIME TO MASTER THE CONCEPTS
LISTED ON THE TARGETS PAGE TO THE SUGGESTED
PERCENTAGES SHOWN.

GOOD LUCK AND MUCH SUCCESS IN YOUR NEW
CAREER.

SINCERELY,

THE DOHRN INSURANCE TRAINING, INC.
MANAGEMENT & STAFF

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